



APPLICATIONS SCIENTIST

We are:

Nüvü Camēras Inc. is a high-tech company that manufactures and develops ultra-sensitive low light imaging solutions for ground and space-based applications. Our photon-counting imaging expertise meets the demanding needs for many leading-edge applications such as those for life science diagnostics, night vision, quantum communication and computing as well as manufacturing quality control, to mention just a few.

Based in a very convenient area of Montreal, the company has shared its expertise through highly referenced publications, with renowned international clients and within innovation alliances at the cutting edge of technology and science.

Recognized globally as a leader in its field, Nüvü Camēras is expanding rapidly and seeks to expand its dynamic, creative and professional team.

You are:

Enthusiastic about propelling scientific advancements through leading-edge imaging solutions?

Curious to learn more about applications ranging from exoplanet discovery to the development of quantum computers in collaboration with passionate researchers?

Interested in contributing to the success of a cutting-edge SME, including participating in international trade shows?

Do you have several of the following skills?

Organizational skills, autonomy, and thoroughness;

Focused on clients satisfaction and results;

Ability for multitasking;

Analytical skills with a creative mindset;

Ability to efficiently communicate and summarize;

Strong interpersonal relationship skills;

Strong interest in science and technology;

Proficiency in spoken and written French and English.

Then, this applications scientist position may interest you!



Position Summary:

With regards to the commercialization of our cameras, the role of the chosen candidate is to promote and sell our products and services. The position requires a good technical understanding of the products and its applications to properly meet customers' needs and thus multidisciplinary scientific expertise is essential. In order to increase sales and increase company revenue, the candidate will aid in conducting market studies in targeted fields.

To evolve through the life cycles of an innovative company, the applicant must demonstrate excellent priority management skills, be known for their adaptability and keen sense of customer satisfaction.



Specific Responsibilities:

- Promote products and services to the target clientele;
- Advise and guide customers in the purchase and use of products and services;
- Optimize the customer portfolio for products and services;
- Ensure the documentation and follow-up of opportunities via the CRM;
- Conduct trainings and product performance demonstrations to interested customers;
- Communicate customer needs to Nüvü Caméras;
- Contribute to customer service;
- Contribute to the quality of marketing and communication when needed;
- Communicate results and ideas through reports, presentations, and team discussions.

Education & Experience:

- At least, a relevant university degree with courses in optics and experience in scientific imaging.
- Experience with photon counting or sensitive camera system optimization is a plus. Experience in a high-tech SME is an asset.

Terms:

- Full-time, permanent position with a flexible daytime schedule from Monday to Friday at approximately 37.5 hours per week;
- Fixed salary depending on profile;
- Competitive group insurance;
- Innovative eco-responsible environment with qualified and passionate colleagues;
- Strategic location at the junction of Griffintown, the Old port and Downtown Montreal neighborhoods, offering easy access for bicycles (bike path and shower available) and pedestrians, with proximity to all types of public transit (subway, bus, train, REM, Bixi);
- Access to ETS privileges such as sport center, cafeteria, parking, discount at local restaurants and stores, etc.
- Memorable social activities.

If this position interests you, please send your Curriculum Vitae and letter of intent to careers@nuvucameras.com.

We ask that candidates withhold from calling, as the numerous applications received do not allow us to respond to everyone.

We thank you for your interest and will contact you if your application is successful.